

October 2016

Reference: 2017 Technical Training Class Information Packet

Thank you for your inquiry into Southern Folger's comprehensive Technical Training School for correctional staff, architects, designers and consultants who need to know more about detention equipment.

Southern Folger offers an in-depth training class on Southern Steel and Folger Adam brand high security detention products, including swing and sliding door locks, electrical controls and miscellaneous hardware. These classes have been developed for facility personnel and detention design engineers, architects and consultants. No prior lock or keying experience is required for these classes. The classes are conducted at our training facility in San Antonio, TX with instructors that have many years of experience in our industry. Our graduates have told us that it is a worthwhile investment for people who work with or specify these highly specialized products, at any level of expertise. One attendee commented: "Very informative: Even after working on equipment for many years."

Classes are held Tuesday – Friday at Southern Folger Detention Equipment Company in San Antonio, Texas, beginning Tuesday morning at 8:30 a.m. Certificates are issued upon completion of the seminar. Attendance for the entire class is mandatory to receive the certificate of completion.

Each seminar is limited to a maximum of 15 students - early enrollment is strongly encouraged!

The cost of the training class is \$1,375 per person per class. Lunch is provided on training days; however, all other meals, lodging and transportation are not included in this price. A list of local hotels is enclosed. If you book La Quinta and ask for the Southern Folger rate, you will receive a discount; call 1-800-531-5900 or book online at www.lq.com. (Include code SOUTHERN). Review the last page for additional detail.

We look forward to the opportunity to provide training. Please contact Gloria Miranda for further information, phone 210-531-4122 or email at service@southernfolger.com.

Sincerely,

Gloria Miranda
Service Coordinator



SOUTHERN STEEL & FOLGER ADAM TECHNICAL TRAINING SCHOOL

AREAS OF INSTRUCTION: Electrical and Controls, Locks and Hardware and Locking Systems.

DURATION: Four days (Tuesday through Friday). Classes begin at 8:30 a.m. on Tuesday and conclude at approximately 1:00 p.m. on Friday.

LOCATION: Southern Folger Detention Equipment Company, Assembly Building, 4634 South Presa Street, San Antonio, Texas, 78223

INSTRUCTORS: Eric Hendren, Technical Service Technician, 25 year detention veteran

DESCRIPTION OF COURSE

1. Electrical Controls and Keys (1 day) - This course begins with instruction in basic electricity, control panels and PLC's. Followed by an analysis of wiring diagrams, lock labels and accessories used throughout the facility. Basic skills in trouble-shooting are taught, including visual analysis, circuit isolation, meter usage, etc. The instruction is lecture and "hands-on". A plant tour showing manufacturing processes is included.

2. Locks and Hardware (2 days) - This session consists of a comprehensive study of swinging and sliding door locks and all related hardware items, such as door position switches, hinges, pulls, etc. Principal areas of instruction include functions, usage, troubleshooting and maintenance. This will be hands on instruction and will consist of taking locks apart and reassembling. Mechanical, electrical and pneumatic locks are provided.

3. Locking Systems (1 day) - Practical, step-by-step procedures involving adjustment, inspection and maintenance of sliding door locking systems are covered in this session. As in the other courses, the format is structured so that the instructor works with the student in a classroom atmosphere, but also employs "hands-on" techniques when possible.

Completion of the three sessions will give anyone who is active in detention equipment a much better knowledge of the products involved. The complete course is developed for detention facility staff and maintenance personnel, as well as architects and engineers. Classes are taught in a professional manner. A certificate is issued upon completion of the instruction. Detailed product manuals for locks, hardware, locking systems and security electronics basics are provided to the student.

2017 Training Dates

**Southern Steel Product Training
Folger Adam Product Training**

**Mar 7 - 11, 2017
Mar 14 - 17, 2017**

**Southern Steel Product Training
Folger Adam Product Training**

**June 13 - 16, 2017
June 20 - 23, 2017**

**Southern Steel Product Training
Folger Adam Product Training**

**Aug 22 - 25, 2017
Aug 29 - Sept 1, 2017**

**Southern Steel Product Training
Folger Adam Product Training**

**Oct 17 - 20, 2017
Oct 24 - 27, 2017**

SOUTHERN STEEL & FOLGER ADAM TECHNICAL TRAINING SCHOOL

Complete the registration form below and email or fax to:

Southern Folger Detention Equipment Company
Attention: Training
Fax 210-533-2211
Email service@southernfolger.com

An invoice will be issued for payment due upon receipt. Once Southern Folger receives payment your registration will be complete. Payment by credit card can be made by calling Accounts Receivable at 210-531-2707. See Cancellation Policy below.

_____ (Total number of attendees) x \$1,375 per person

Total Amount Due \$ _____

<u>Seminar Dates</u>	<u>Name of attendee</u>	<u>Shirt Size</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

Contact Name _____ (please print)
Title _____
Company _____
Street _____
City _____ State _____ Zip _____
Telephone _____ Fax _____
Email Address _____

Payment/Cancellation Policy

Payment must be made upon receipt of invoice. If payment has not been made, Southern Folger reserves the right to cancel the reservation. Seating is limited. If you have paid in full and need to cancel your reservation you can 1. Sign up for an alternate date 2. Request your cancellation in writing 30 days prior to class for a full refund 3. Cancellation requests less than 30 days' notice will result in a 25% cancellation fee. The balance of your refund will be issued within 30 days of proper written notice.

Please note special dietary requirements. Lunch is served daily.

SOUTHERN STEEL & FOLGER ADAM TECHNICAL TRAINING SCHOOL

LOCAL HOTELS

There are no motels/hotels within walking distance of our facility and a rental car or taxi service is required. The downtown area is about 10 minutes from our plant, and there are many hotels to choose from. Mention Southern Folger and receive a discount at La Quinta Inns (or use code SFOLGER if booking online.)

DOWNTOWN

La Quinta Inn & Suites – Downtown #7003
100 W Cesar E. Chavez Blvd, San Antonio, TX 78204
Phone: (210) 212-5400
<http://7003.lq.com> Enter discount code SOUTHERN

La Quinta Inn Market Square #567
900 Dolorosa St., San Antonio, TX 78207
Phone: (210) 271-0001
<http://567.lq.com> Enter discount code SOUTHERN

La Quinta Inn & Suites – San Antonio Riverwalk #501
303 Blum, San Antonio, TX 78205
Phone: (210) 222-9181
<http://501.lq.com> Enter discount code SOUTHERN

Comfort Suites
11526 IH 35 North, San Antonio, TX 78233
Phone: (210) 656-4600
Use Code: LSFGR to receive discount

OTHERS WITHIN 5 MILES OF OUR PLANT

La Quinta Inn Alamodome South (formerly American Heritage Inn)
3180 Goliad Rd, San Antonio, TX 78223
Phone: (210) 337-7171

Motel 6, San Antonio, Alamodome South – Newly remodeled!
748 Hot Wells Blvd., San Antonio, TX 78223
Phone: 210-533-6667
Use Code: CP582074 to received discount

Visit the San Antonio Convention and Visitors Bureau website for more hotel/motel information: http://www.sanantoniocvb.com/visitors/acc_bookaroom.asp